

Case Studies - Tenant Representation

Hanulova 5B, Dubravka IV.



The Challenge

AT&T instructed CBRE to provide an office property market report in order to find out the ideal solution for AT&T in Bratislava. Quintessential question was: Staying or re-locating?

The Solution

CBRE re-negotiated the lease contract on behalf of AT&T for more than 3,500 sq m of office space with two different landlords of the same building. CBRE managed to negotiate more than 360,000 Euro cost saving in the next three years. The instruction is ongoing due to further expansion plans of AT&T in BA.